

Cheatham County, TN

INCENTIVES, PAGE 1

Payment-In-Lieu-Of-Tax (PILOT) Programs

Companies offering a large number of new jobs with higher wages and large capital investment may qualify for property tax reduction or abatement on both real and personal property taxes. These requests are negotiated with prospective or existing company on a case-by-case basis.

More information can be obtained by contacting Cheatham Connect at 615-792-2379.

Fast Track Permitting & Local Business Assistance

The Economic Development Office can assist new and existing companies in their interaction with local, state and federal government agencies.

The Local Business Assistance Program provides a streamlined structure to access representatives of all applicable agencies in one meeting to:

- Outline services
- Answer questions
- Facilitate and expedite permitting, licensing and regulatory processes

Jobs Tax Credit

This tax incentive provides qualified new or expanding businesses in Tennessee with a \$4500 credit if the business creates a minimum of 25 new full-time jobs in one year and makes a capital investment of at least \$500,000.

Cheatham County, TN

INCENTIVES, PAGE 2

The credit can be used to offset a firm's franchise and excise tax liability starting at:

- 33-1/3 percent per year for a business that creates 25-1,000 jobs
- 50 percent for 1,000-3,000 jobs
- 75 percent for 3,000-5,000 jobs
- 100 percent for more than 5,000 jobs.

The credit balance can be carried forward for 15 years if a company is unable to use all of the credit in the first year.

Corporate Excise Tax Credit

One percent of the cost of industrial machinery that has been certified by the Tennessee Department of Revenue, Sales and Use Tax Division, can be taken as an industrial machinery excise tax credit.

This credit applies to distribution equipment, computer equipment and telephones for all types of new expanding companies that qualify for the Jobs Tax Credit. Material handling equipment and racking systems for distribution operations also apply when the capital investment exceed \$10 million over three years.

Sales Tax Exemptions

Sales tax exemptions and reductions are available on industrial machinery, energy, fuel and water used in a manufacturing process or processing of products for resale off premises. Material handling equipment and racking equipment are sales tax exempt for companies investing a minimum of \$10 million over three years.

Cheatham County, TN

INCENTIVES, PAGE 3

Tennessee Infrastructure Improvement Program

This fund is utilized to offset infrastructure improvement costs, site grading costs and other infrastructure-related costs. The maximum amount available for any one project is \$750,000. The amount of TIIP grant is based on a cost-benefit analysis conducted by the Tennessee Department of Economic and Community Development and the infrastructure needs of the site.

Training

The state of Tennessee provides funds for eligible projects that can offset costs that are incurred by companies during the training process. Services typically are handled on a cash reimbursement basis, with eligible expenses including hourly trainer costs, travel expenses, hotel costs, etc.

Tennessee Department Of Labor & Workforce Development

The Tennessee Department of Labor & Workforce Development maintains a database and matching service for the largest pool of job seekers in the State of Tennessee. The service includes recently displaced workers as well as applicants seeking job changes. The department can offer a range of services to companies expanding or relocating into Tennessee. All services are provided at no cost to the company or to the job seeker.

Services include:

- Pre-screening of applicants
- Pre-testing of applicants
- Assistance with provision of labor market and wage data

Cheatham County, TN

INCENTIVES, PAGE 4

Tennessee Job Skills Program

The Tennessee Job Skills Program provides grants for employee training for existing and expanding firms in Tennessee. Approximately 70 percent of the grant funds are designated for existing Tennessee firms that have training needs to improve the skills of their workforce. Grants are available to manufacturing, technology-based or high-growth companies.

Tennessee Valley Authority

The Tennessee Valley Authority (TVA), well known for its economical power, supplies all electricity, which is distributed through a variety of providers.

The Tennessee Valley authority offers a federal economic development loan program to assist businesses in financing industrial development projects, including:

- New industrial plants
- Existing industry expansions
- Infrastructure development
- Assistance to industries

A maximum low interest loan of up to \$2 million per project is available with a repayment timeframe of up to 10 years.